



FOR THE MANAGEMENT OF SUSTAINABLE DEVELOPMENT

institutcompass.org

 **COMPASS**
INSTITUTE

MESSAGE OF THE MANAGEMENT

Dear Madam, Dear Sir,

It is our great pleasure to introduce you to the COMPASS Institute, proof of quality.

First, to call on COMPASS means a guarantee of value added for your organization in terms of management and reform according to a results-based management and sustainable development approach.

Second, to call on COMPASS means benefiting from an integrated approach of services, combining technical support to improve management processes, the development of information systems to operationalize these processes and, finally, capacity building on these management processes and information systems.

Finally, to call on COMPASS means interacting with an exceptional team of experts combining skills in management consulting (management, economics, finance, statistics), computer science (web software development, digital transformation, cybersecurity) and pedagogy (continuing education, eLearning). This team of about twenty nationalities, present on four continents, has been sharing their rich individual and collective experiences for more than twenty years in a spirit of respect and transfer of skills. COMPASS also relies on a network of recognized public and private partners in various countries around the world, including its strategic partner, University LAVAL (Canada).

We hope to have soon the pleasure of developing or deepening a professional relationship that will benefit your institution and/or your country,

Kind regards,



Dr. Frédéric P. Martin
Founder and President



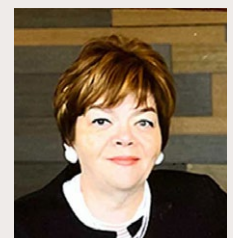
Ana Maria Fernandez
Director Anglophone Countries and Global Partnerships



Honorat Zodzihoue
Director for Africa



Andres Jimenez
Director of Spanish and Portuguese speaking countries



Elena Andreeva
Director for Central Asia



Jimmy Bankamwabo
Development Director



Majid Benabdellah
Director, Arabic-speaking countries



Ariane Ortiz
Director, Quality Control



Khim Keovathanak
Director, South-East Asia

OUR MISSION

**TO SUPPORT PUBLIC,
PRIVATE, AND
INTERNATIONAL
ORGANIZATIONS IN
THE MANAGEMENT
OF SUSTAINABLE
DEVELOPMENT**



OUR VALUES

PASSION

RESPECT

OPENNESS

INTEGRITY

EXCELLENCE

OUR SERVICES



CAPACITY BUILDING

- ▶ Masters Certificate programs offered with our strategic partner, University LAVAL.
- ▶ Tailor-made training
- ▶ Capacity-building of training institutions
- ▶ Design and support to the implementation of an e-learning platform



TECHNICAL SUPPORT AND STUDIES

- ▶ Baseline studies
- ▶ Policy, programme, and project evaluations
- ▶ Elaboration of strategies and action plans
- ▶ Elaboration of guides and manuals
- ▶ Coaching of national teams in reform implementation and change management



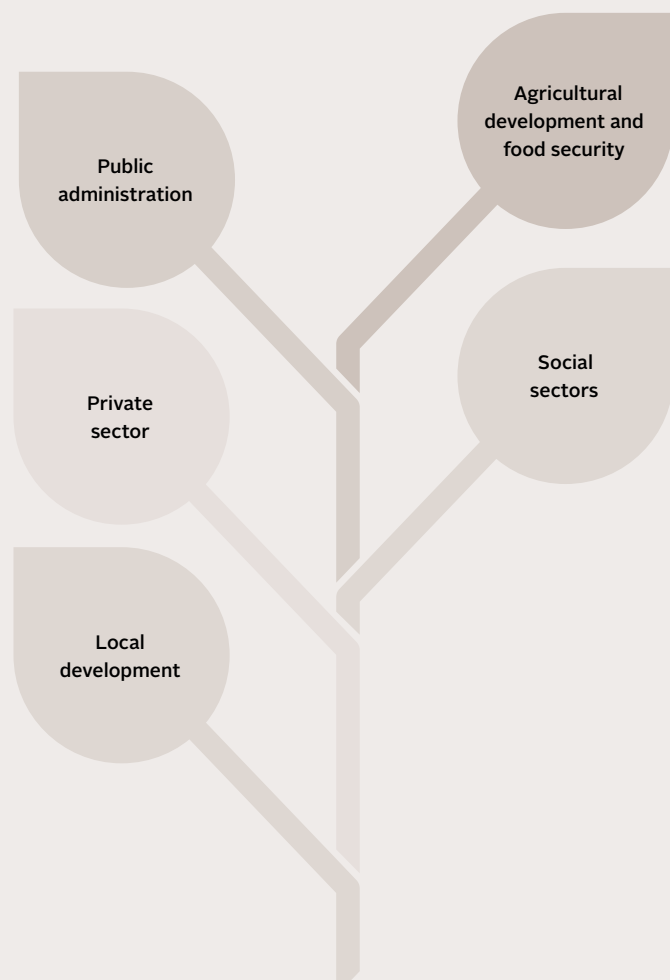
DEVELOPMENT OF INFORMATION SYSTEMS

- ▶ Information system diagnostic study
- ▶ Data quality reviews
- ▶ Conceptual and functional analysis
- ▶ Design, parametrization, and implementation of management applications
- ▶ Support and coaching for the in-house development of management applications

FOUR AREAS OF EXPERTISE

- 🕒 Public finance management (revenue mobilization, performance-based budgeting, public procurement, control and audit, sustainable finance and Integrated National Financing Framework -INFF).
- 🕒 Public investment management (logic model, cost benefit analysis and COSTAB, cost-effectiveness analysis, results-based lending, public-private partnership, implementation support, results monitoring).
- 🕒 Monitoring and evaluation (Theory of Change, results framework, monitoring and evaluation system, performance evaluation, rapid evaluation, Deep Dive, Data Quality Review, information systems).
- 🕒 Management (management of public and private institutions, management of reforms, leadership, communication, conflict management).

FIVE MAIN SECTORS OF APPLICATION



WHAT SETS US APART



THE SUSTAINABLE DEVELOPMENT APPROACH

EXPERIENCE IN FIFTY COUNTRIES

INNOVATIVE METHODS AND TOOLS

**A WIN-WIN PARTNERSHIP WITH LOCAL
INSTITUTIONS**

**A PRACTICAL APPROACH ADAPTED TO NEEDS
AND CAPACITIES**

TESTIMONIALS

The COMPASS Institute has delivered high quality services to MCA-Morocco as part of the Data Quality Review assignment. This firm has demonstrated very good analytical skills and made practical and relevant recommendations and training. I really appreciated their respect for the local culture and their concern to adapt to our needs.

Essay AZZOUZI

*Deputy General Director
MCA-Morocco*

Our partners in Jamaica have benefited tremendously from the experience and knowledge of the Compass Institute Team. Having engaged the institute to complete a series of technical work over the 2021/22 and 22/23 periods, the outputs delivered have added much value to our ongoing efforts in accelerating the achievement of Sustainable Development Goals and Jamaica's Vision 2030 development plan objectives.

Andre MILLER

*Social Policy Officer
UNICEF Jamaica*

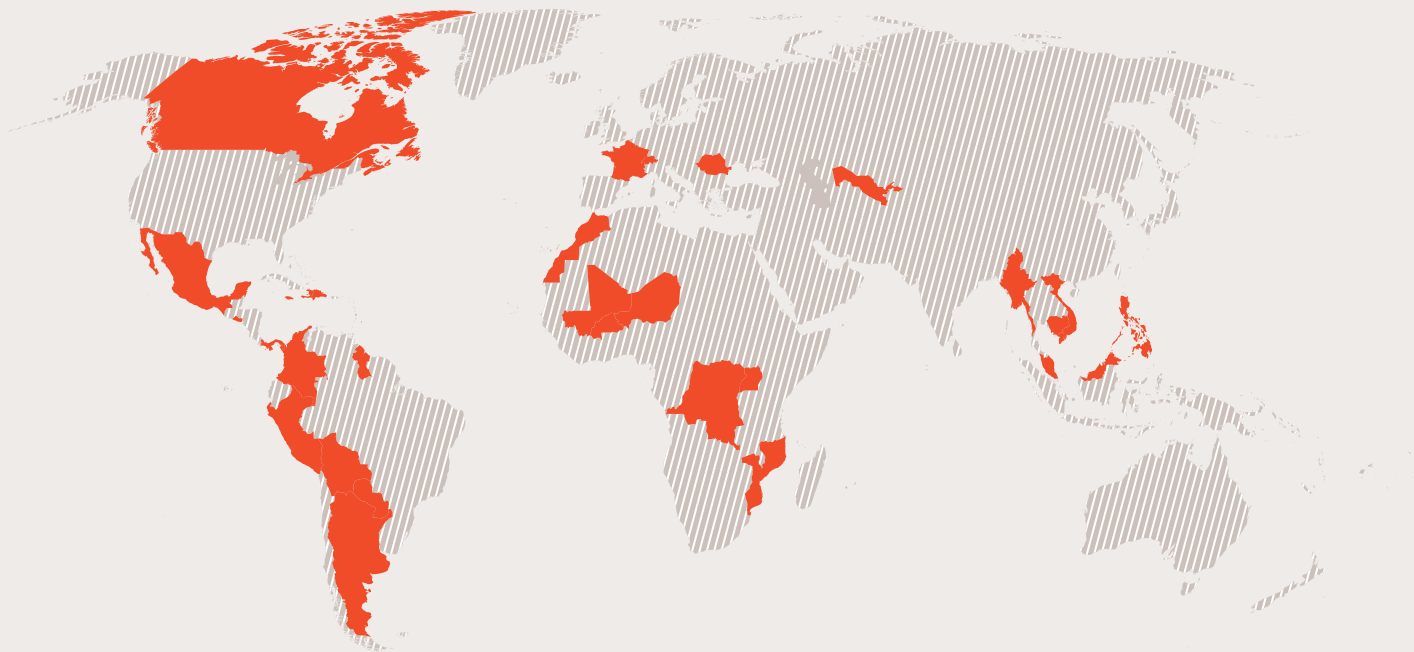
During the year 2022, we have received support from the COMPASS Institute for the provision of training services to analysts of the Office of the Budget of the Republic of Panama on issues related to the Results-Based Budgeting. Both the training methodology and the body of trainers have shown great sensitivity and a concern to adapt the contents to the nature of Panamanian public management and to build learning through activities linked to reality of the budget cycle in Panama. The courses were dynamic, applied and of great relevance to the process of modernizing the budget administration underway in our country.

Carlos GONZALEZ

*Director, Office of the Budget
Republic of Panama*

COMPASS WORKS WITH A NETWORK OF EXPERTS AND PARTNERS IN DIFFERENT REGIONS OF THE WORLD FROM ITS HEADQUARTERS IN CANADA.

COUNTRIES WE HAVE WORKED IN



OUR PARTNERS



University LAVAL (Quebec, Canada) is a public university offering 550 programs to 4,7000 students. It ranks 13th in Canada, and 269th among all universities in the world. COMPASS signed a partnership in 2021 for 5 years to develop jointly international programs in continuing education in management.

ulaval.ca/en



ANZAR (Rabat, Morocco) is a consulting firm specializing in the areas of water, agriculture, and environment in Morocco.

marocannuaire.org



The **INTERNATIONAL PUBLIC BUDGET ASSOCIATION - ASIP** has 22 member countries from Latin America and Europe and organizes several activities to promote the modernization of the development and budget design of public policies and financial administration at the national, provincial and municipal levels.

asip.org.ar



Biwares (Sao Paulo, Brazil, and Berlin, Germany) is a software editor and integrator, specialized in finance.

biwares.com



The **Cambodia Development Resource Institute – CDRI** is the oldest independent high quality policy relevant development research institution in Cambodia.

cdri.org.kh



The **Capacity-Building Center of the Ministry of Finance of Niger - CRC/MF** (Niamey, Niger) offers specialized training in public financial management to public administration professionals.

finances.gouv.ne



CrichtonMullings (Kingston, Jamaica and Miami, USA) is a consulting firm offering a complete range of accounting and advisory services to the public and private sectors.

crichtonmullings.com



The **National School of Administration of Burundi - ENA and the Superior Institute of Enterprise Management – ISGE** (Bujumbura, Burundi) offer university training programs for future civil servants and managers.

ena.bi



The **National School of Administration of Niger – ENA** (Niamey, Niger), which is attached to the Prime Minister’s Office, offers university training programs for future civil servants.

enam.ne



The **National School of Financial Authorities - ENAREF** (Ouagadougou, Burkina Faso), which is a university-level public school attached to the Ministry of Finance of Burkina Faso, offers Master’s programs in economics and public financial management to students from West Africa.

enaref.gov.bf



The **Higher School of Renewable Energy Professions - ESMER** (Togoudo-Abomey-Calavi, Benín), which is a private school recognized by the Ministry of Higher Education and Scientific Research of Benin, offers Bachelor's and Master's programs as well as short courses on renewable energy to students from West Africa.

esmer-benin.org



PerfoDev (Ouagadougou, Burkina Faso) is a consulting firm in IT services and management.

perfodev.net



SLOTT Consulting (Barcelona, Spain) is a consulting firm that works around the world in the areas of transportation and logistics planning, trade facilitation, urban traffic modelling and design, and capacity building in those domains.

slott.consulting



UNICEF (New York, USA) is an international organization of the United Nations dedicated to protecting the rights and promoting the potential of children. COMPASS is among the 15 institutions in the world to have signed a long-term agreement 2023-2026 to support UNICEF in public finance for children (PF4C).

unicef.org

CONTACT US



French-speaking countries

OUAGADOUGOU, BURKINA FASO

(+226) 70 64 18 78

WhatsApp/Telegram

Honorat.Zodjihoue@InstitutCompass.org



English-speaking countries and global partnerships

MIAMI, USA

(+1) 305 903 0177

WhatsApp/Telegram

Ana.Fernandez@InstitutCompass.org



Spanish- and Portuguese-speaking countries

BOGOTA, COLOMBIA

(+57) 315 77 20 605

WhatsApp/Telegram

Andres.Jimenez@InstitutCompass.org



Headquarters

100-3175 chemin Quatre-Bourgeois

Québec (Québec), Canada G1W 2K7

(+1) 418 265 7441

WhatsApp/Telegram

info@InstitutCompass.org

