



FOR THE MANAGEMENT OF SUSTAINABLE DEVELOPMENT

institutcompass.org

 **COMPASS**
INSTITUTE

MESSAGE FROM THE MANAGEMENT

Dear Madam, Dear Sir,

It is our great pleasure to introduce you to the COMPASS Institute, proof of quality.

First, to call on COMPASS means a guarantee of value added for your organization in terms of management and reform according to a results-based management and sustainable development approach.

Second, to call on COMPASS means benefiting from an integrated approach of services, combining technical support to improve management processes, the development of information systems to operationalize these processes and, finally, capacity building on these management processes and information systems.

Finally, to call on COMPASS means interacting with an exceptional team of experts combining skills in management consulting (management, economics, finance, statistics), computer science (web software development, digital transformation, cybersecurity) and pedagogy (continuing education, eLearning). This team of about twenty nationalities, present on four continents, has been sharing their rich individual and collective experiences for more than twenty years in a spirit of respect and transfer of skills. COMPASS also relies on a network of recognized public and private partners in various countries around the world.

We hope to have soon the pleasure of developing or deepening a professional relationship that will benefit your institution and/or your country,

Kind regards,



Dr. Frédéric P. Martin
Founder and president



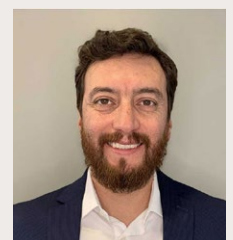
Christian Sissao
Principal advisor



Ana Maria Fernandez
*Director,
English-Speaking
Countries and Global
Projects*



Honorat Zodzihoue
*Director,
Africa*



Andres Jimenez
*Director,
Spanish and
Portuguese Speaking
Countries*



Jimmy Bankamwabo
Development Director



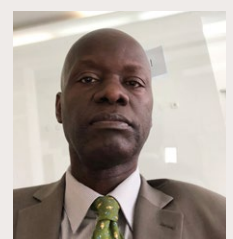
Majid Benabdellah
*Director, Arabic-
speaking countries*



Ariane Ortiz
*Director,
Quality control*



Khim Keovathanak
*Director,
South-East Asia*



Mbaye Kebe
*Adviser Artificial
Intelligence and
Machine Learning*

OUR MISSION

**TO SUPPORT PUBLIC,
PRIVATE, AND
INTERNATIONAL
ORGANIZATIONS IN
THE MANAGEMENT
OF SUSTAINABLE
DEVELOPMENT.**

COMPASS supports public, private and international organizations in their management and reform processes according to a Results-Based Management (RBM) approach, with a view towards sustainable development, digital transformation, and the use of artificial intelligence



OUR VALUES

PASSION

RESPECT

OPENNESS

INTEGRITY

EXCELLENCE

OUR SERVICES



CAPACITY BUILDING

- ▶ Advanced Certification (180h) and Diplomas (60h) offered with our international and regional university partners
- ▶ Tailor-made Short Diplomas (3 to 30h)
- ▶ Capacity-building of training institutions
- ▶ Design and support to the implementation of an e-learning platform



TECHNICAL SUPPORT AND STUDIES

- ▶ Baseline studies
- ▶ Policy, programme, and project evaluations
- ▶ Elaboration of strategies and action plans
- ▶ Elaboration of guides and manuals
- ▶ Coaching of national teams in reform implementation and change management



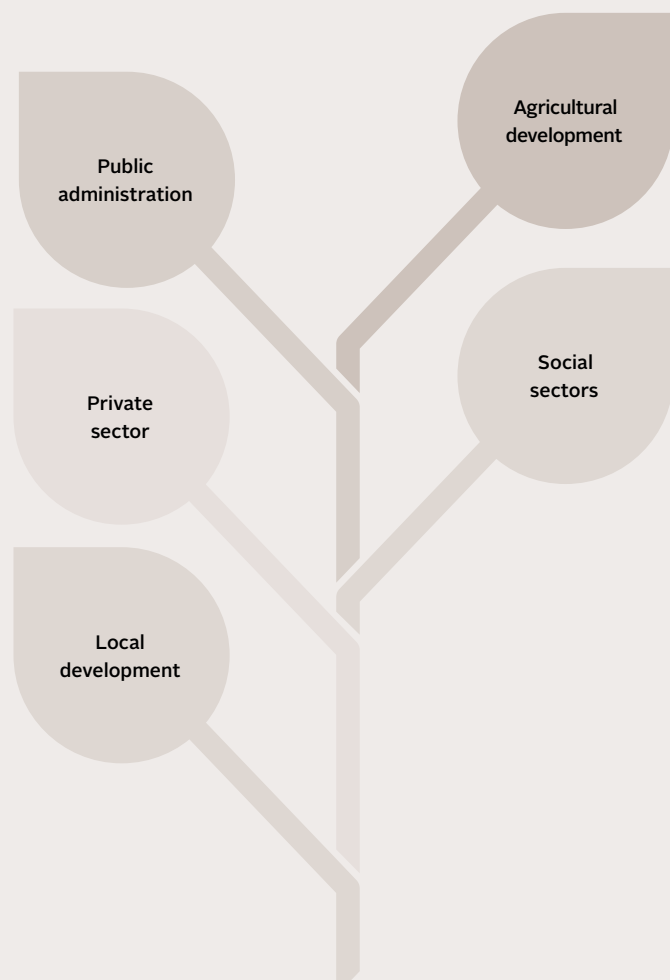
DEVELOPMENT OF INFORMATION SYSTEMS

- ▶ Information system diagnostic study
- ▶ Data quality reviews
- ▶ Conceptual and functional analysis
- ▶ Design, parametrization, and implementation of management applications
- ▶ Support and coaching for the in-house development of management applications

FOUR AREAS OF EXPERTISE

- 🕒 Public finance management (revenue mobilization, performance-based budgeting, public procurement, control and audit, Public Finance for Children - PF4C, sustainable finance and Integrated National Financing Framework -INFF).
- 🕒 Public investment management (logic model, cost benefit analysis and COSTAB, cost-effectiveness analysis, results-based lending, public-private partnership, implementation support, results monitoring).
- 🕒 Monitoring and evaluation (Theory of Change, results framework, results-based monitoring and evaluation, Monitoring, evaluation and learning -MEL, performance evaluation, rapid evaluation, Deep Dive, Data Quality Review, information systems).
- 🕒 Management (management of public and private institutions, management of reforms, leadership, social and behaviour change communication -SBCC, conflict management).

FIVE MAIN SECTORS OF APPLICATION



WHAT SETS US APART



THE SUSTAINABLE DEVELOPMENT APPROACH

EXPERIENCE IN FIFTY COUNTRIES

INNOVATIVE METHODS AND TOOLS

**A WIN-WIN PARTNERSHIP WITH LOCAL
INSTITUTIONS**

**A PRACTICAL APPROACH ADAPTED TO NEEDS
AND CAPACITIES**

TESTIMONIALS

The COMPASS Institute has delivered high quality services to MCA-Morocco as part of the Data Quality Review assignment. This firm has demonstrated very good analytical skills and made practical and relevant recommendations and training. I really appreciated their respect for the local culture and their concern to adapt to our needs.

Essay AZZOUZI

*Deputy General Director
MCA-Morocco*

Our partners in Jamaica have benefited tremendously from the experience and knowledge of the Compass Institute Team. Having engaged the institute to complete a series of technical work over the 2021/22 and 22/23 periods, the outputs delivered have added much value to our ongoing efforts in accelerating the achievement of Sustainable Development Goals and Jamaica's Vision 2030 development plan objectives.

Andre MILLER

*Social Policy Officer
UNICEF Jamaica*

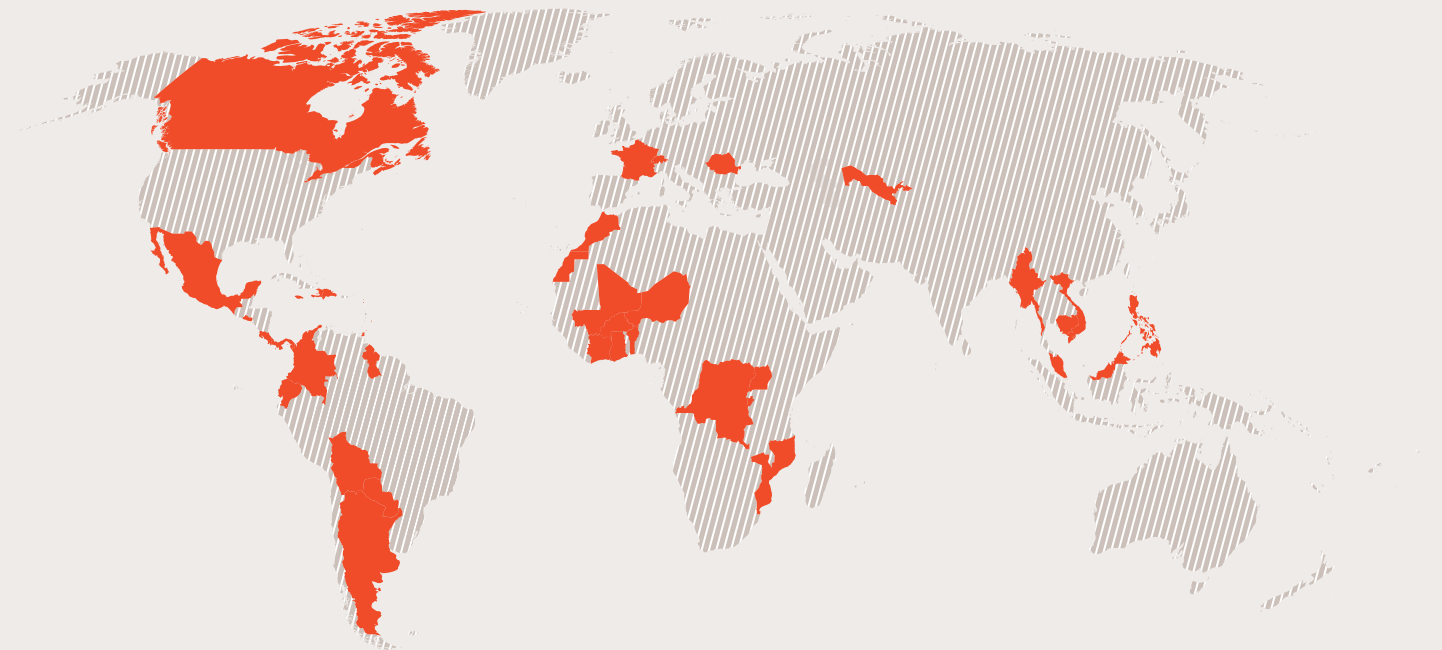
During the year 2022, we have received support from the COMPASS Institute for the provision of training services to analysts of the Office of the Budget of the Republic of Panama on issues related to the Results-Based Budgeting. Both the training methodology and the body of trainers have shown great sensitivity and a concern to adapt the contents to the nature of Panamanian public management and to build learning through activities linked to reality of the budget cycle in Panama. The courses were dynamic, applied and of great relevance to the process of modernizing the budget administration underway in our country.

Carlos GONZALEZ

*Director, Office of the Budget
Republic of Panama*

COMPASS WORKS WITH A NETWORK OF EXPERTS AND PARTNERS IN DIFFERENT REGIONS OF THE WORLD FROM ITS HEADQUARTERS IN CANADA.

COUNTRIES WE HAVE WORKED IN



OUR PARTNERS



ANZAR (Rabat, Morocco)
marocannuaire.org



Biwares (Sao Paulo, Brazil, and Berlin, Germany)
biwares.com



Cambodia Development Resource Institute - CDRI
(Phnom Penh, Cambodia)
cdri.org.kh



Capacity Building Center of the Ministry of Finance of Niger - CRC/MF (Niamey, Niger)
finances.gouv.ne



Cambodia Australia Partnership for Resilient Economic Development - CAPRED (Phnom Penh, Cambodia)
capred.org



CrichtonMullings (Kingston, Jamaica and Miami, USA)
crichtonmullings.com



School of Public Accountants of Guadalajara Jalisco
(Guadalajara, Mexico)
ccpg.org.mx



National School of Financial Authorities – ENAREF
(Ouagadougou, Burkina Faso)
enaref.gov.bf



Higher School of Renewable Energy Trades – ESMER
(Godomey, Benin)
esmer-benin.org



National School of Administration of Niger – ENA
(Niamey, Niger)
enam.ne



National School of Administration of Burundi – ENA
(Bujumbura, Burundi)
ena.bi



IBF International Consulting (Brussels, Belgium)
ibf.be



International Public Budget Association – ASIP
(Buenos Aires, Argentina)
asip.org.ar



National University of Management – NUM
(Phnom Penh, Cambodia)
numer.digital



PerfoDev (Ouagadougou, Burkina Faso)
perfodev.net



SLOTT Consulting (Barcelona, Spain)
slott.consulting



UNICEF (New York, USA)
unicef.org



United Nations Population Fund - UNFPA (New York, USA)
unfpa.org



University LAVAL (Quebec, Canada)
ulaval.ca/en

CONTACT US



French-speaking countries

OUAGADOUGOU, BURKINA FASO

(+226) 70 64 18 78

WhatsApp/Telegram

Honorat.Zodjihoue@InstitutCompass.org



English-speaking countries and global partnerships

MIAMI, USA

(+1) 305 903 0177

WhatsApp/Telegram

Ana.Fernandez@InstitutCompass.org



Spanish- and Portuguese-speaking countries

BOGOTA, COLOMBIA

(+57) 315 77 20 605

WhatsApp/Telegram

Andres.Jimenez@InstitutCompass.org



Headquarters

100-3175 chemin Quatre-Bourgeois

Québec (Québec), Canada G1W 2K7

(+1) 418 265 7441

WhatsApp/Telegram

info@InstitutCompass.org

